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Greenberg Reduces Client's Cost of Capital by over 70%

WASHINGTON, DC – April 30, 2014 – Greenberg Advisors, LLC (GA), an investment bank specializing in advising owners and investors in Accounts Receivable Management (ARM), Revenue Cycle Management (RCM), and Specialty Finance, announced that it has secured attractively priced senior debt for one of its clients.

The client offers debt purchasing and contingency collection services for national and regional credit grantors across the US. For confidentiality reasons, the names of the participants cannot be disclosed.

The facility, secured from a national bank, will lower the borrowers cost of capital by 72%. Further, GA's client will pay only a coupon (i.e. interest rate), without any "profit-sharing" requirement. These terms are particularly groundbreaking because expensive profit-sharing borrowing relationships are often perceived to be the only option available to similar companies.

Brian Greenberg, CEO of GA, commented, "Our relationships with debt and equity investors enabled us to establish this facility at attractive bank lending rates, saving our client many thousands of dollars each month that now goes straight to their bottom line."

Greenberg also noted, "As our third successful debt raise in recent years, we encourage others to contact us if they are interested in refinancing existing indebtedness or gaining greater access to low cost capital."

About Greenberg Advisors

Greenberg Advisors, LLC provides trusted M&A and strategic advice within the financial services and business services sectors worldwide. The firm is best known for its expertise in Accounts Receivable Management (ARM), Revenue Cycle Management (RCM), Business Process Outsourcing (BPO), and Specialty Finance. Focused on these interrelated sectors for nearly 20 years, the firm's professionals offer a comprehensive, yet highly specialized perspective from which to advise clients, which has resulted in the completion of approximately 100 merger & acquisition (M&A), capital raising, valuation, and strategic advisory transactions. These client successes reflect its distinct client-first approach, objective point of view, deep sector expertise, and roll-up-the-sleeves work ethic. Follow the firm on Twitter [@GreenbergAdvrs](https://twitter.com/GreenbergAdvrs).