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Contact:

Brian Greenberg
Tel. 301-576-4000
bgreenberg@greenberg-advisors.com

RCM Deal Closes a Highly Active Year for Healthcare M&A Activity

Rockville, MD – January 5, 2016 – Greenberg Advisors, LLC (GA), the leading M&A advisory firm to the Revenue Cycle Management (RCM), Accounts Receivable Management (ARM) and Business Process Outsourcing (BPO) sectors, announces the closing of a transaction in which it served as exclusive financial advisor. Terms of the transaction have not been disclosed.

GA represented the buyer, a private equity-backed strategic entity, in its acquisition of a healthcare services provider located in the Midwestern US. The seller provides RCM services for hospitals and physician groups in the region, specializing in collecting past due receivables from patients. A highly strategic transaction, the seller's stable and attractive client base, talented staff, and use of technology were all key drivers of buyer interest.

According to GA's proprietary M&A data on RCM transactions, deal volume doubled in 2015 among companies generating up to \$25 million in revenue. For the year, 32 such transactions were completed representing approximately \$475 million in deal value.

Brian Greenberg, CEO of GA, noted, "As our third transaction representing this buy-side client, we're excited to help them fulfill their growth objectives. We work hard to make sure that we continuously show our clients numerous high quality opportunities. The fact that they've closed three deals with us says it all. It also highlights the fact that we represent clients that get deals done, which benefits prospective sellers as much as it does our clients."

About Greenberg Advisors

Greenberg Advisors, LLC provides trusted M&A and strategic advice within the financial services and business services sectors worldwide. The firm is best known for its expertise in Revenue Cycle Management (RCM), Accounts Receivable Management (ARM), Business Process Outsourcing (BPO), and Specialty Finance. Focused on these interrelated sectors for nearly 20 years, the firm's professionals offer a comprehensive, yet highly specialized perspective from which to advise clients, which has resulted in the completion of approximately 100 merger & acquisition (M&A), capital raising, valuation, and strategic advisory transactions. These client successes reflect its distinct client-first approach, objective point of view, deep sector expertise, and roll-up-the-sleeves work ethic. Follow the firm on Twitter [@GreenbergAdvrs](https://twitter.com/GreenbergAdvrs).

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