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Universal Fidelity Sells Panama Division to National Recovery Agency Second international BPO deal in less than a year for Greenberg Advisors

ROCKVILLE, MD – December 15, 2010 – Greenberg Advisors (“GA”) announced that Universal Fidelity, L.P. (“UFLP”) of Houston, Texas sold its Panamanian division earlier this year to National Recovery Agency (“NRA”) of Harrisburg, Pennsylvania. Greenberg Advisors initiated the transaction and advised UFLP through its completion.

The sale was completed under the guidance of the United States Bankruptcy Court. UFLP, which filed for Chapter 11 bankruptcy protection in early 2010, was required to sell selected assets in order to satisfy obligations due to creditors. GA was approved in late February by the Court to represent UFLP in the transaction.

UFLP’s Panamanian division focused on providing Business Process Outsourcing (BPO) and Accounts Receivable Management (ARM) services to clients in the United States.

Terry Simonds, CEO of UFLP, commented, “Greenberg Advisors seamlessly put together a complex international transaction. From the beginning, I was impressed with the depth of their contacts among strategic buyers interested in ARM and BPO firms, and the speed with which they were able to begin meaningful dialogue with buyers. ”

According to Brian Greenberg, CEO of Greenberg Advisors, “Years of specialization allowed us to maximize the value of this asset for our client and its creditors. As a result, we were able to contact a targeted group of highly capable parties and close the transaction within 60 days.”

With the transaction now complete, UFLP can focus on emerging from bankruptcy protection while expanding its Houston-based operations, and National Recovery Agency has gained a strategically important near-shore platform to service its clients.

This is the second international BPO transaction in which GA has recently advised, along with the December 2009 acquisition of National Asset Recovery Services (“NARS”), which employed over 2,000 professionals in Panama and Jamaica, in addition to its other locations.

About Greenberg Advisors

Greenberg Advisors, LLC provides value-added strategic advice to clients in the Accounts Receivable Management and related Specialty Finance sectors worldwide. With 15 years of experience dedicated to this niche, and the completion of more than 70 Merger & Acquisition

(M&A) and strategic advisory transactions, the firm's success is a result of its distinct client-first approach, deep sector expertise, and roll-up-the-sleeves hard work. Greenberg Advisors offers market-leading advisory services focused on M&A, Capital Raising, and Valuation, as well as a variety of analytical and planning services to assist clients in understanding and enhancing the value of their business. For more information, please visit www.greenberg-advisors.com.

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