

## FOR IMMEDIATE RELEASE

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### 2017 M&A in HCIT and RCM Outpacing Prior Year

**Rockville, MD – June 16, 2017** – Greenberg Advisors (GA), the premier M&A and strategic advisor within Healthcare IT (HCIT), Revenue Cycle Management (RCM), and related sectors, announced today its preview of 2017 M&A activity in the HCIT and RCM sectors. GA will release its detailed 1H 2017 M&A Update later this summer.

Value-based care and the drive toward consumerism are creating critical needs in the healthcare market, leading to unprecedented growth and exit opportunities for owners and investors.

Three takeaways from the M&A activity thus far in 2017:

- 59 RCM deals were completed year-to-date compared to 111 in all of 2016. At this pace, 2017 deal volume will exceed 2016 by 19%.
- Deal value year-to-date was \$14.6 billion, compared to \$14.1 billion in 1H 2016.
- Patient Engagement and Analytics were the most acquired technology solutions, while Patient Billing and Consulting have been the most acquired service offerings in 2017.

GA will share further details regarding M&A activity in 2017 at the upcoming HFMA ANI event in Orlando, FL. Those interested in learning more about today's market should contact Brian Greenberg, CEO, at [bgreenberg@greenberg-advisors.com](mailto:bgreenberg@greenberg-advisors.com) or 301-576-4000.

GA's M&A clients gain considerable leverage from its expanding data assets. Brian Greenberg noted, "Buy-side and sell-side clients enjoy our advanced analytical capability, as well as our uniquely-specialized industry focus, which provides them with a tremendous information advantage in HCIT and RCM transactions. They rely on us to provide actionable insight from which to make sound decisions."

#### About Greenberg Advisors

Greenberg Advisors, LLC provides trusted M&A and strategic advice within the financial services and business services sectors worldwide. The firm is best known for its expertise in RCM and HCIT, Accounts Receivable Management (ARM), Business Process Outsourcing (BPO), and Specialty Finance. Focused on these interrelated sectors for over 20 years, the firm's professionals offer a comprehensive, yet highly specialized perspective from which to advise clients, which has resulted in the completion of over 125 merger & acquisition (M&A), capital raising, valuation, and strategic advisory transactions. These client successes reflect its distinct client-first approach, objective point of view, deep sector expertise, and roll-up-the-sleeves work ethic. Follow the firm on Twitter [@GreenbergAdvrs](https://twitter.com/GreenbergAdvrs) or visit [www.greenberg-advisors.com](http://www.greenberg-advisors.com).