

## FOR IMMEDIATE RELEASE

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### **\$20 billion in HCIT and RCM M&A – Analysis of 2017 Activity**

**Rockville, MD – January 23, 2018** – Greenberg Advisors, the only boutique investment bank to specialize in Revenue Cycle Management (RCM) and Healthcare IT (HCIT), announces the release of its 2017 M&A Update, the preeminent report on investment activity in RCM and HCIT.

The publication analyzes the flurry of M&A and investment activity throughout the RCM and HCIT industries. A sneak peek:

- With 164 completed transactions, deal value grew 15% to over \$19.5 billion.
- HCIT companies comprised the largest portion of the deals, at nearly 50%. We break it all down, detailing who is doing the acquiring, along with the most sought-after offerings.
- Blockbuster deals aren't the only ones crossing the finish line. There is a lively M&A market for lower-middle market deals, which by the way, comprise the majority of 2017 deal volume. Details abound.

Read the complimentary M&A Update [here](#).

Looking for more insight? Greenberg Advisors is hosting a live webinar on March 22<sup>nd</sup>, focused on M&A preparation for buyers and sellers. Anyone considering a transaction stands to benefit from the webinar, regardless of experience level, as GA will share detailed insights regarding the markets today. The 30-minute webinar will provide attendees with actionable, deal-tested insight they can use to improve their outcome for an exit or acquisition event. [Learn more or register today](#).

#### **About Greenberg Advisors**

Greenberg Advisors, LLC provides trusted M&A and strategic advice within the financial services and business services sectors worldwide. The firm is best known for its expertise in Revenue Cycle Management (RCM) and Healthcare IT (HCIT), Accounts Receivable Management (ARM), and Business Process Outsourcing (BPO). Focused on these sectors for over 20 years, the firm's professionals offer a comprehensive, yet highly specialized perspective from which to advise clients, which has resulted in the completion of over 125 merger & acquisition (M&A), capital raising, valuation, and strategic advisory transactions. These client successes reflect its distinct client-first approach, objective point of view, deep sector expertise, and roll-up-the-sleeves work ethic. Follow the firm on Twitter [@GreenbergAdvrs](#) or visit [www.greenberg-advisors.com](http://www.greenberg-advisors.com).

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