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Greenberg Advisors Presents the State of the Industry at RMA

Rockville, MD – February 15, 2018 – Greenberg Advisors participated in a panel presentation titled “State of the Industry – M&A and Financing in the Debt Purchasing and ARM Industry – Who, How, and What’s Next?” at the RMA International’s annual conference in Las Vegas.

Firm founder and CEO, Brian Greenberg, offered his perspective during the presentation on topics ranging from crucial M&A trends and valuation drivers, to observations about the financing market for debt buyers, including the key items that make a debt buyer financeable and impact their cost of capital.

“I think the presentation was incredibly useful for executives seeking to grow through acquisition, sell, raise capital, or simply get informed for the future. The questions asked by attendees and the lively interaction with the audience made it a fun presentation,” noted Brian Greenberg.

Greenberg Advisors has worked with many debt buyers over the years in the US, UK, and elsewhere, assisting in their efforts to raise capital, lower their cost of capital, acquire debt portfolios and/or companies, and to sell their business.

About Greenberg Advisors

Greenberg Advisors, LLC provides trusted M&A and strategic advice within the financial services and business services sectors worldwide. The firm is best known for its expertise in Revenue Cycle Management (RCM), Healthcare IT (HCIT), Accounts Receivable Management (ARM), and Business Process Outsourcing (BPO). Focused on these sectors for over 20 years, the firm's professionals offer a comprehensive, yet highly specialized perspective from which to advise clients, which has resulted in the completion of over 125 merger & acquisition (M&A), capital raising, valuation, and strategic advisory transactions. These client successes reflect its distinct client-first approach, objective point of view, deep sector expertise, and roll-up-the-sleeves work ethic. Follow the firm on Twitter [@GreenbergAdvrs](https://twitter.com/GreenbergAdvrs) or visit www.greenberg-advisors.com.

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