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GA Facilitates Healthcare RCM Transaction with the Sale of J&L Teamworks

Rockville, MD – January 30, 2018 – Greenberg Advisors (GA), the leading M&A advisor to owners and investors in the RCM, HCIT, and ARM industries, announced the acquisition of its client, J&L Teamworks (J&L). Terms of the transaction were not disclosed.

Based in Lodi, California, J&L provides outsourced RCM services to hospitals and health systems primarily in California. Founded in 1990, its principal offerings include servicing patient receivables and staffing, as well as coding, extended business office (EBO), training, and eligibility screening.

GA ran a targeted process, approaching a limited group of the most qualified strategic buyers, enabling GA to maintain confidentiality throughout the discussions and to identify the best buyer for J&L.

“We are so happy to have achieved an excellent outcome for our client,” according to Brian Greenberg, CEO. “We take our transactions very personally and our efforts reflect this. Our specialization in RCM and ARM, and the comprehensive buyer relationships that we’ve cultivated, supports our focused, confidentiality-preserving methodology in executing this transaction.”

The M&A market is highly active, with over \$19.5 billion trading hands in RCM and HCIT transactions in 2017. This transaction kicks off what GA expects to be a robust year for M&A.

About Greenberg Advisors

Greenberg Advisors, LLC provides trusted M&A and strategic advice within the financial services and business services sectors worldwide. The firm is best known for its expertise in Revenue Cycle Management (RCM) and Healthcare IT (HCIT), Accounts Receivable Management (ARM), and Business Process Outsourcing (BPO). Focused on these sectors for over 20 years, the firm’s professionals offer a comprehensive, yet highly specialized perspective from which to advise clients, which has resulted in the completion of over 125 merger & acquisition (M&A), capital raising, valuation, and strategic advisory transactions. These client successes reflect its distinct client-first approach, objective point of view, deep sector expertise, and roll-up-the-sleeves work ethic. Follow the firm on Twitter [@GreenbergAdvrs](https://twitter.com/GreenbergAdvrs) or visit www.greenberg-advisors.com.

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