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General Revenue Corporation, a Navient Subsidiary, Acquired by SinglePoint

Rockville, MD – July 31, 2019 – Greenberg Advisors (GA), the leading M&A advisor to owners and investors in Accounts Receivable Management (ARM), Revenue Cycle Management (RCM) and Healthcare IT (HCIT), announced the acquisition of General Revenue Corporation (GRC), a Navient (NASDAQ: NAVI) portfolio company, by Mississauga, Canada-based SinglePoint Group International Inc. (SinglePoint).

GA initiated and served as exclusive financial advisor to Navient in connection with this divestiture.

“It is such an ideal fit for both parties,” noted Zach Eisenberg, Senior Associate at GA. “For Navient and GRC, we were able to secure a buyer capable of providing a comparable level of quality for their clients and support for the management team. This all came together given our multiyear relationship with the senior team at SinglePoint, as a result of which, we were aware of their interest in acquiring a performing platform in the US and their approach toward structuring a transaction.”

The highly-strategic nature of this transaction is testament to the breadth of GA’s network and experience in ARM, an industry in which GA has specialized in for almost twenty-five years.

This marks the second transaction that GA completed in July, [having advised PARA HealthCare Financial Services in its sale to Healthcare Financial Resources](#) earlier this month.

About Greenberg Advisors

Greenberg Advisors, LLC provides trusted M&A and strategic advice within the financial services and business services sectors worldwide. The firm is best known for its expertise in Accounts Receivable Management (ARM), Revenue Cycle Management (RCM), Healthcare IT (HCIT), and Business Process Outsourcing (BPO). Focused on these sectors for nearly 25 years, the firm’s professionals offer a comprehensive, yet highly specialized perspective from which to advise clients, which has resulted in the completion of over 130 merger & acquisition (M&A), capital raising, valuation, and strategic advisory engagements. These client successes reflect its distinct client-first approach, objective point of view, deep sector expertise, and roll-up-the-sleeves work ethic. Greenberg Advisors celebrates its 10-year anniversary in 2019. Follow the firm on Twitter [@GreenbergAdvrs](#) or visit www.greenberg-advisors.com.

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