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ALN Medical Management Acquires RCM Firm, Nexus Healthcare Solutions

Rockville, MD – November 2, 2020 – Greenberg Advisors (“GA”) is pleased to announce the acquisition by its client, ALN Medical Management (“ALN”), of Nexus Healthcare Solutions (“Nexus”). GA served as exclusive M&A advisor to ALN throughout this transaction.

Located in Los Angeles, California, Nexus provides end-to-end billing and Revenue Cycle Management (RCM) services. Its clients include an array of providers such as behavioral health practices, ambulatory surgery centers (ASCs), gastroenterologists, and others.

“We were very impressed by the organization and operation the founders built at Nexus,” commented Tim Coan, CEO of ALN. “We look forward to integrating them into our organization and continuing to deliver top-notch results and enhanced services for our combined client base.”

Brian Greenberg, CEO of GA, noted, “We believe we’ve found really good partners for both ALN and Nexus and we’re excited about the potential. This was only possible due to our extensive relationships with RCM executives, combined with a full-team effort to get this transaction over the finish line on an expedited basis.”

Terms of the transaction were not disclosed. This is the fourth M&A transaction that GA has closed in 2020.

About Greenberg Advisors

Greenberg Advisors, LLC is an independent investment bank providing world-class M&A and strategic advisory solutions to Business Services and Technology companies in the Revenue Cycle Management (RCM), Healthcare Information Technology (HCIT), Accounts Receivable Management (ARM), and Business Process Outsourcing (BPO) sectors.

Within Healthcare, Greenberg’s market depth, experience, and relationships span the software and services that address functions from patient access to clinical, financial, and operational aspects to reimbursement-related activities, post-encounter communications and everything in between.

Focused on these sectors for nearly 25 years, the firm’s professionals offer a comprehensive, yet highly specialized perspective from which to advise clients, which has resulted in the completion of over 130 M&A, capital raising, valuation, and strategic advisory engagements. These client successes reflect Greenberg’s distinct client-first approach, deep sector expertise, objective point of view, and work ethic. For more information, follow the firm on Twitter [@GreenbergAdvrs](https://twitter.com/GreenbergAdvrs) or visit www.greenberg-advisors.com.

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